

Consolidated Interim Financial Statements 30-Sep-18 (Condensed)

### Review of Operations - Nine Months ended 30 September 2018

Post the divestment of the General Insurance business in February 2018, Janashakthi Insurance PLC has been taking steps to establish itself as a specialised Life Insurance business. While it has undergone a period of transition over the last eight months, the Company has experienced 10% growth in First Year premium for the first nine months of the year, along with a substantial profit growth from LKR 35 million to LKR 105 million, during the quarter under review.

The organisational focus during the period was on restructuring and reorganising its operations as a standalone Life Insurance business. This process, which will continue on to the last few months of the year, is expected to position the Company as a significant player in the Life Insurance industry.

During the period under review, Janashakthi completed a rebranding exercise for the Life Insurance business as "Janashakthi Life", launching a new-look logo, supported by an integrated brand communication campaign. The business also launched its long term strategic plan which includes transitioning the organisation into becoming a purpose-driven entity.

The Life Insurance business is currently setting up a dedicated Life branch network, which is expected to be completed by the end of 2018, propelling future revenue growth. The new branches have a modern design, upgraded facilities for the sales staff, and a customer-friendly layout which adds convenience to the customers.

The Company embarked on its digital journey with the launch of the Advisor Virtual Office (AVO) system for Sales Agents. This innovation enables the salesperson to transact digitally via a handheld tab, reducing paper-based documentation and increasing efficiency. This tool is one step in empowering the salesperson to transcend the traditional role of sales and become a professional Life Insurance advisor. Further initiatives are expected to strengthen the Company's focus on digitalisation during the year.

Investment income witnessed significant year on year growth of 14%, from LKR 993 million to LKR 1,131 million, largely helped by the increase in the investment portfolio which witnessed 26% growth from LKR 12.4 billion to LKR 15.6 billion. Net claims and benefits grew by 25% year on year, from LKR 849 million to LKR 1,065.6 million, largely due to an increase in surrenders. Overhead expenses have naturally been impacted by the separation of branches and the discontinuation of Shared Services. However, this is expected to bring about greater focus on the Life business and increase revenue; stringent control of expenditure has been a critical part of the restructuring and expansion initiatives.

The total assets of the Company reduced from LKR 20 billion in December 2017 to LKR 18.9 billion due to the share buyback in March 2018 wherein substantial revenue reserves of the Company were returned to shareholders. The Net Asset Value (NAV) per share stands at LKR 32.49 as of 30 September 2018 compared to LKR 20.78 in December 2017.

During the quarter, considerable work was completed on the Company's new Headquarters, located at No. 75, Kumaran Ratnam Road, Colombo 02, which paved way for the team to relocate to the new location in November 2018. The Company also bade farewell to its senior director Mr L.C.R. De.C Wijetunge, who retired after serving on the Board since the inception of Janashakthi General in 1995.

Prakash Schaffter Managing Director 15 November 2018

# JANASHAKTHI INSURANCE PLC STATEMENT OF FINANCIAL POSITION



		idated	Company		
	Unaudited	Audited	Unaudited	Audited	
AS AT Note	30 September 2018	31 December 2017	30 September 2018	31 December 201	
Assets	LKR '000	LKR '000	LKR '000	LKR '000	
Financial Investments	15,625,469	25,522,702	15,625,469	12,375,224	
Investment Property	2,101,180	386,221	2,101,180		
Intangible Assets	18,456	26,878	18,456		
Goodwill on Acquisition	-	815,448	-	-	
Property, Plant and Equipment	46,366	2,091,983	46,366	-	
Loans to Life Policyholders & Others	252,771	285,761	252,771	229,988	
Reinsurance Receivable	23,024	1,533,509	23,024		
Premium Receivables	28,149	3,031,139	28,149	33,005	
Investment in Subsidiaries	-	-	-	6,840,000	
Other Assets	628,588	2,202,662	628,588	312,923	
Other Fund Assets	-	3,252	-	-	
Deferred Expenses	-	589,045	-	-	
Cash in Hand and Balance at Bank	167,183	354,047	167,183	192,120	
Total Assets	18,891,186	36,842,647	18,891,186	20,020,953	
Liabilities and Shareholders' Equity  Equity  Stated Capital	4.052.753	4 952 752	4 952 752	4 0F2 7F	
<b>Equity</b> Stated Capital	4,853,752	4,853,752	4,853,752	4,853,752	
Equity  Stated Capital Revaluation Reserve	, . -	327,415	, , , -	-	
Equity  Stated Capital Revaluation Reserve Revenue Reserves	711,288	327,415 4,337,683	711,288	2,811,297	
Equity  Stated Capital  Revaluation Reserve  Revenue Reserves  Restricted Regulatory Reserve	711,288 1,795,829	327,415 4,337,683 1,795,829	711,288 1,795,829	2,811,297 1,795,829	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity	711,288	327,415 4,337,683	711,288	2,811,297 1,795,829	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities	711,288 8 1,795,829 <b>7,360,869</b>	327,415 4,337,683 1,795,829 <b>11,314,679</b>	711,288 1,795,829 <b>7,360,869</b>	2,811,297 1,795,829 <b>9,460,878</b>	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities  Insurance Liability - Life	711,288 1,795,829	327,415 4,337,683 1,795,829 <b>11,314,679</b> 9,651,593	711,288 1,795,829	2,811,297 1,795,829 <b>9,460,878</b>	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities  Insurance Liability - Life Insurance Liability - Non Life	711,288 8 1,795,829 7,360,869	327,415 4,337,683 1,795,829 <b>11,314,679</b> 9,651,593 8,846,775	711,288 1,795,829 <b>7,360,869</b> 10,256,113	2,811,29, 1,795,829 <b>9,460,878</b> 9,651,59	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities  Insurance Liability - Life Insurance Liability - Non Life Retirement Benefit Obligation	711,288 8 1,795,829 7,360,869 10,256,113 - 161,702	327,415 4,337,683 1,795,829 <b>11,314,679</b> 9,651,593 8,846,775 347,776	711,288 1,795,829 <b>7,360,869</b> 10,256,113	9,651,595	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities  Insurance Liability - Life Insurance Liability - Non Life Retirement Benefit Obligation Deferred Tax Liability	711,288 8 1,795,829 7,360,869	327,415 4,337,683 1,795,829 <b>11,314,679</b> 9,651,593 8,846,775 347,776 90,388	711,288 1,795,829 <b>7,360,869</b> 10,256,113 - 161,702	9,651,590 151,996	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities  Insurance Liability - Life Insurance Liability - Non Life Retirement Benefit Obligation Deferred Tax Liability Other Fund Liabilities	711,288 8 1,795,829 7,360,869 10,256,113 - 161,702	327,415 4,337,683 1,795,829 <b>11,314,679</b> 9,651,593 8,846,775 347,776 90,388 3,252	711,288 1,795,829 <b>7,360,869</b> 10,256,113 - 161,702	9,651,595	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities  Insurance Liability - Life Insurance Liability - Non Life Retirement Benefit Obligation Deferred Tax Liability Other Fund Liabilities Deferred Revenue	711,288 8 1,795,829 7,360,869 10,256,113 - 161,702 - -	327,415 4,337,683 1,795,829 <b>11,314,679</b> 9,651,593 8,846,775 347,776 90,388 3,252 214,035	711,288 1,795,829 <b>7,360,869</b> 10,256,113 - 161,702	9,651,593 - 151,996	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities  Insurance Liability - Life Insurance Liability - Non Life Retirement Benefit Obligation Deferred Tax Liability Other Fund Liabilities Deferred Revenue Interest Bearing Borrowings	711,288 8 1,795,829 7,360,869 10,256,113 - 161,702 - - - 131,881	327,415 4,337,683 1,795,829 <b>11,314,679</b> 9,651,593 8,846,775 347,776 90,388 3,252 214,035 496,907	711,288 1,795,829 <b>7,360,869</b> 10,256,113 - 161,702 - - - 131,881	9,651,59: 151,996 9,651,59: 151,996	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities  Insurance Liability - Life Insurance Liability - Non Life Retirement Benefit Obligation Deferred Tax Liability Other Fund Liabilities Deferred Revenue Interest Bearing Borrowings Reinsurance Creditors	711,288 8 1,795,829 7,360,869 10,256,113 - 161,702 - - - 131,881 41,965	327,415 4,337,683 1,795,829 <b>11,314,679</b> 9,651,593 8,846,775 347,776 90,388 3,252 214,035 496,907 529,306	711,288 1,795,829 <b>7,360,869</b> 10,256,113 - 161,702 - - - 131,881 41,965	9,651,593 151,996 9,651,593 9,651,593 9,651,593 151,996 - - 82,933 57,364	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities  Insurance Liability - Life Insurance Liability - Non Life Retirement Benefit Obligation Deferred Tax Liability Other Fund Liabilities  Deferred Revenue Interest Bearing Borrowings Reinsurance Creditors Other Liabilities	711,288 711,288 1,795,829 <b>7,360,869</b> 10,256,113 - 161,702 - - - 131,881 41,965 938,656	327,415 4,337,683 1,795,829 <b>11,314,679</b> 9,651,593 8,846,775 347,776 90,388 3,252 214,035 496,907 529,306 5,347,936	10,256,113 - 161,702 - 131,881 41,965 938,656	9,651,593 - 151,996 - 282,932 - 282,932 - 282,932 - 37,364 - 616,190	
Equity  Stated Capital Revaluation Reserve Revenue Reserves Restricted Regulatory Reserve  Total Equity  Liabilities  Insurance Liability - Life Insurance Liability - Non Life Retirement Benefit Obligation Deferred Tax Liability Other Fund Liabilities Deferred Revenue Interest Bearing Borrowings Reinsurance Creditors	711,288 8 1,795,829 7,360,869 10,256,113 - 161,702 - - - 131,881 41,965	327,415 4,337,683 1,795,829 <b>11,314,679</b> 9,651,593 8,846,775 347,776 90,388 3,252 214,035 496,907 529,306	711,288 1,795,829 <b>7,360,869</b> 10,256,113 - 161,702 - - - 131,881 41,965	9,651,593 - 151,996 - 282,932 - 282,932 - 37,364 - 616,190	

I certify that these Interim Financial Statements have been prepared in compliance with the requirements of the Companies Act No. 7 of 2007.

**Amila Perera** 

Manager - Finance

The Board of Directors is responsible for the preparation and presentation of these Interim Financial Statements. Signed on behalf of the Board

Sgd Prakash Schaffter

Managing Director

Sgd Jude Fernando Director/Chief Executive Officer

Colombo 15 November 2018

# STATEMENT OF PROFIT OR LOSS



	Conso	lidated	Com	Company	
	Unaudited	Unaudited	Unaudited	Unaudited	
For the Nine months ended 30 September	2018	2017	2018	2017	
Notes	LKR '000	LKR '000	LKR '000	LKR '000	
Gross Written Premium 10	2,226,757	2,129,871	2,226,757	2,129,871	
Premium Ceded to Reinsurers	(90,194)	(92,300)	(90,194)	(92,300	
Net Written Premium	2,136,563	2,037,571	2,136,563	2,037,57	
Net Earned Premium	2,136,563	2,037,571	2,136,563	2,037,57	
Other Revenue					
Fee and Commission Income	51,332	26,056	51,332	26,05	
Investment Income	1,130,833	981,764	1,130,833	993,11	
Realised Gains/ (Losses)	-	643	-	64	
Fair Value Gains/ (Losses)	(5,864)	2,594	(5,864)	2,59	
Other Operating Revenue	68,725	22,848	68,725	22,84	
Gain on Disposal of Subsidiary 6	7,080,641	-	9,198,602	-	
Total Other Revenue	8,325,667	1,033,905	10,443,628	1,045,25	
Total Net Income	10,462,230	3,071,476	12,580,191	3,082,82	
Benefits and Claims					
Net Benefits & Claims	(1,065,524)	(849,280)	(1.065.524)	(8/0.280	
Increase in Life Insurance Fund	(605,233)	(1,212,574)	(1,065,524)	(849,280	
Underwriting & Net Acquisition Cost	(647,646)	(465,840)	(647,646)	(465,840	
Total Benefits, Claims & Net Acquisition Cost	(2,318,403)	(2,527,694)	(2,318,324)	(2,527,694	
Total Beliefits, Claims & Net Acquisition Cost	(2,310,403)	(2,327,034)	(2,310,324)	(2,327,037	
Finance Cost	(2,142)	(679)	(2,142)	(679	
Other Operating and Administrative Expenses	(983,583)	(456,064)	(990,246)	(456,064	
Other Expenses	(985,725)	(456,743)	(992,388)	(456,743	
Profit before Taxation	7,158,102	87,039	9,269,479	98,39	
Income Tax Expense 11	-	- 67,039	9,209,479		
Profit for the Period from Continuing Operations	7,158,102	87,039	9,269,479	98,39	
		,			
Discontinued Operations					
Profit for the Period from Discontinued Operations 7  Profit for the Period	258,318 7,416,420	420,185 507,224	9,269,479	98,39	
FIGURE FOR THE FERIOR	7,410,420	307,224	3,203,473	90,33	
Profit from Continuing Operations attributable to:					
Equity holders of the Company	7,158,102	87,039	9,269,479	98,39	
Profit/ (Loss) from Discontinued Operations attributable to:					
Equity holders of the Company	258,318	420,185	-	-	
	7,416,420	507,224	9,269,479	98,39	
Basic Earnings/ (Loss) per Share (Rs.) Continuing Operations	22.67	0.16	29.36	0.18	
		11.16		11 10	

# JANASHAKTHI INSURANCE PLC STATEMENT OF COMPREHENSIVE INCOME



	Consol	idated	Company		
	Unaudited	Unaudited	Unaudited	Unaudited	
For the Nine months ended 30 September	2018 LKR'000	2017 LKR'000	2018 LKR'000	2017 LKR'000	
Profit for the Year	7,416,420	507,224	9,269,479	98,392	
Other Comprehensive Income/ (Loss)					
Net Change in fair value of Available For Sale financial assets from Continued Operations	306,743	61,451	306,743	61,451	
Net Change in fair value of Available For Sale financial assets from Discontinued Operations	(742)	3,554	-	-	
Other Comprehensive Income/ Loss	306,001	65,005	306,743	61,451	
Total Comprehensive Income for the Year	7,722,421	572,229	9,576,222	159,843	
Total Comprehensive Income attributable to:					
Equity holders of the Company	7,722,421	572,229	9,576,222	159,843	
	7,722,421	572,229	9,576,222	159,843	

# INCOME STATEMENT



	Consol	idated	Company		
	Unaudited	Unaudited	Unaudited	Unaudited	
For the Three months ended 30 September	2018	2017	2018	2017	
Notes	LKR'000	LKR'000	LKR'000	LKR'000	
Gross Written Premium 10	781,297	765,427	781,297	765,427	
Premium Ceded to Reinsurers	(28,560)	(33,096)	(28,560)	(33,096)	
Net Written Premium	752,737	732,331	752,737	732,331	
Net Change in Reserve for Unearned Premium	-	-	-	-	
Net Earned Premium	752,737	732,331	752,737	732,331	
Other Revenue					
Fee and Commission Income	34,294	8,665	34,294	8,665	
Investment Income	377,240	340,257	377,240	351,606	
Realised Gains	(69)	-	(69)	-	
Fair Value Losses	(2,500)	(3,946)	(2,500)	(3,946)	
Other Operating Revenue	30,176	7,520	30,176	7,520	
Gain on Disposal of Subsidiary	-	-	-	-	
Total Other Revenue	439,141	352,496	439,141	363,845	
Total Net Income	1,191,878	1,084,827	1,191,878	1,096,176	
Benefits and Claims					
Net Benefits & Claims	(455,884)	(302,903)	(455,884)	(302,903)	
Increase in Life Insurance Fund	(149,971)	(445,337)	(149,892)	(445,337	
Underwriting & Net Acquisition Cost	(226,806)	(155,901)	(226,806)	(155,901	
Total Benefits, Claims & Net Acquisition Cost	(832,661)	(904,141)	(832,582)	(904,141)	
Finance Cost	(30)	(116)	(30)	(116	
Other Operating and Administrative Expenses	(254,615)	(157,290)	(254,694)	(157,290	
Other Expenses	(254,645)	(157,406)	(254,724)	(157,406)	
Profit before Taxation	104,572	23,280	104,572	34,629	
Income Tax Expense 11	-	-	-	-	
Profit for the Period from Continuing Operations	104,572	23,280	104,572	34,629	
Discontinued Operations					
Profit/ (Loss) for the Period from Discontinued Operations	-	131,369	-	-	
Profit for the Period	104,572	154,649	104,572	34,629	
Profit attributable to:					
Equity holders of the Company	104,572	154,649	104,572	34,629	
	104,572	154,649	104,572	34,629	
Basic earnings per share (LKR)	0.33	0.04	0.33	0.06	

# JANASHAKTHI INSURANCE PLC STATEMENT OF COMPREHENSIVE INCOME



	Consol	idated	Company		
	Unaudited	Unaudited	Unaudited	Unaudited	
For the Three months ended 30 September	2018 LKR'000	2017 LKR'000	2018 LKR'000	2017 LKR'000	
Profit for the Period from Continuing Operations	104,572	154,649	104,572	34,629	
Other Comprehensive Income/ (Loss)					
Net Change in fair value of Available For Sale financial assets from Continued Operations	(70,545)	5,816	(70,545)	5,816	
Net Change in fair value of Available For Sale financial assets from Discontinued Operations	-	(46,990)	-	-	
Other Comprehensive Income/ (Loss)	(70,545)	(41,174)	(70,545)	5,816	
Total Comprehensive Income for the Period	34,027	113,475	34,027	40,445	
Total Comprehensive Income attributable to:					
Equity holders of the Company	34,027	113,475	34,027	40,445	
	34,027	113,475	34,027	40,445	

## JANASHAKTHI INSURANCE PLC STATEMENT OF CHANGES IN EQUITY



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					Revenue Reserves		A 11 - 11 - 12 - 12	
	Stated Capital	Revaluation Reserve LKR '000	Restricted Regulatory Reserve LKR '000	Retained Earnings LKR '000	Available-for- sale Financial Assets LKR '000	Total LKR '000	Available for Sale Reserve Fund of Life Policyholders LKR '000	Total LKR '000
Audited Balance as at 31 December 2016	4,853,752	162,160	<u>-</u>	4,909,134	(877,802)	4,031,331	(5,590)	9,041,654
Profit for the Period	-	-	_	507,224		507,224	-	507,22
Other Comprehensive (Loss) / Income				,				
Net Change in fair value of AFS assets	_	-	-	-	65,005	65,005	-	
Other Comprehensive Income	_	-	-	-	65,005	65,005	-	65,00!
Net Change in fair value of AFS assets - transfers to Available for Sale Reserve Fund of Life Policyholders	-	-	-	-	-	-	5,090	5,09
Transactions with Equity Holders recognised directly in equity								
Dividends paid				(544,500)		(544,500)		(544,500)
Unaudited Balance as at 30 September 2017	4,853,752	162,160	-	4,871,858	(812,797)	4,059,060	(500)	9,074,47
Profit for the Period		-	1,795,829	236,924	-	236,924		2,032,75
Other Comprehensive (Loss) / Income								
Net Change in fair value of AFS assets	-	-	-	-	(25,368)	(25,368)		-
Impairment of Available for Sale Financial Assets transferred to Income Statement			-	-	90,474	90,474		
Actuarial Losses on Defined Benefit Plans	-	-	-	(27,881)	-	(27,881)		-
Revaluation of Land & Buildings Net of Tax	-	165,256	-		-			165,25
Aggregate tax effect of items recognized in Other Comprehensive (Income) / Loss	-		_	5,182		5,182		_
Other Comprehensive Income Net Change in Fair Value of Life Policyholders' Available for Sale Financial Assets, transferred to Income Statement	-	-	-	(22,699)	65,106	42,407	501	42,40
Transfered to Life Insurance Fund	-		-	(708)	-	(708)	301	(708
Audited Balance as at 31 December 2017	4,853,752	327,416	1,795,829	5,085,373	(747,690)	4,337,683	-	11,314,67
Profit for the Period	-	,	-,,	7,416,420	-	7,416,420	-	7,416,420
Other Comprehensive Income								
Net Change in fair value of AFS assets	-		-	-	306,001	306,001		
Other Comprehensive Income	_	_	_	_	306,001	306,001	-	306,00
Transfer of Revaluation Surplus to Retained Earnings, at Disposal		(327,416)		327,416		327,416		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Transactions with Equity Holders recognised directly in equity		(327,416)	-	327,410	-	327,416		-
Repurchase of Shares	-	-	-	(11,669,647)	-	(11,669,647)	-	(11,669,647
Expenses on Repurchase of Shares	-	-	-	(6,584)	-	(6,584)	-	(6,584
Unaudited Balance as at 30 September 2018	4,853,752	_	1,795,829	1,152,979	(441,690)	711,288		7,360,869

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## JANASHAKTHI INSURANCE PLC STATEMENT OF CHANGES IN EQUITY



#### Company

				Revenue Reserves			
	Stated Capital	Restricted Regulatory Reserve	Retained Earnings	Available-for- sale Financial Assets	Total	Available for Sale Reserve Fund of Life Policyholders	Total
	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000
Audited Balance as at 31 December 2016	4,853,752	-	3,585,907	(285,436)	3,300,472	(5,590)	8,148,63
Profit for the Period	-	-	98,392	-	98,392	-	98,39
Other Comprehensive (Loss) / Income							
Net Change in fair value of AFS assets	-	-	-	61,451	61,451	-	
Other Comprehensive Income				61,451	61,451	-	61,45
Net Change in fair value of AFS assets - transfers to Available for Sale Reserve Fund of Life Policyholders	_	_	_	_	_	5.090	5,09
Transactions with Equity Holders recognised directly in equity						3,030	5,65
Dividends paid	-	-	(544,500)	-	(544,500)	-	(544,500
Unaudited Balance as at 30 September 2017	4,853,752	-	3,139,801	(223,984)	2,915,815	(500)	7,769,06
Profit/ Loss) for the Period		1,795,829	(202,584)	-	(202,584)	-	1,593,24
Other Comprehensive (Loss) / Income							
Net Change in fair value of AFS assets	-	-	-	7,594	7,594	-	
Impairment of Available for Sale Financial Assets transferred to Income Statement	-	-	-	90,474	90,474	_	
Actuarial Losses on Defined Benefit Plans	-	-	708	-	708	-	
Other Comprehensive Income	-	-	708	98,068	98,775	-	98,77
Net Change in Fair Value of Life Policyholders' Available for Sale FinancialAssets, transferred to		-	<u>-</u>	<u>-</u>		501	50
Transfered to Life Insurance Fund	-	-	(708)	-	(708)	-	(708
Audited Balance as at 31 December 2017	4,853,752	1,795,829	2,937,214	(125,917)	2,811,297	-	9,460,87
Profit for the Period	-	-	9,269,479	-	9,269,479	-	9,269,47
Other Comprehensive Income							
Net Change in fair value of AFS assets	-	-	-	306,743	306,743	-	
Other Comprehensive Income	-	-	-	306,743	306,743	-	306,74
Transactions with Equity Holders recognised directly in equity							
Repurchase of Shares	-	-	(11,669,647)	-	(11,669,647)	-	(11,669,647
Expenses on Repurchase of Shares	-	-	(6,584)	-	(6,584)	-	(6,584
Unaudited Balance as at 30 September 2018	4,853,752	1,795,829	530,462	180,826	711,288	-	7,360,869

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# CASH FLOW STATEMENT



	Consoli	idated	Company			
	Unaudited	Unaudited	Unaudited	Unaudited		
For the Nine months ended 30 September	2018	2017	2018	2017		
	LKR '000	LKR '000	LKR '000	LKR '000		
Notes						
Cash Flows From Operating Activities						
Premium Received from Customers	4,204,734	11,374,100	2,231,614	2,122,730		
Reinsurance Premium Paid	(362,153)	(1,294,901)	(23,037)	(13,267)		
Claims Paid	(2,385,034)	(10,836,467)	(1,103,964)	(852,120)		
Reinsurance Receipt in Respect of Claims	272,833	5,247,752	5,268	45,793		
Interest Received	779,473	1,074,724	535,512	519,230		
Dividends Received	25,822	84,255	25,822	45,530		
Other Operating Cash Payments	(1,717,921)	(1,858,476)	(1,075,777)	(603,279)		
Cash Flows from Operating Activities A	817,754	3,790,989	595,438	1,264,618		
Gratuity Paid	(6,686)	(33,158)	(1,607)	(4,160)		
Net Cash Generated From Operating Activities	811,068	3,757,830	593,831	1,260,458		
Cash Flows Used in Investing Activities						
Net drawdown/ (Purchase) of Investments	(1,996,256)	(2,823,547)	(2,949,365)	(785,821)		
Net Proceeds from Disposal of Investment in subsidiary	16,038,602	-	16,038,602	-		
Purchase of Investment property	(92,311)		(2,078,580)	-		
Purchase of Property, Plant and Equipment	-	(290,400)	-	-		
Proceeds from Disposal of Property, Plant and Equipment	654	10,044	-	-		
Purchase of Intangible Assets	(12,798)	(5,216)	-	-		
Net Cash Used in Investing Activities	13,937,891	(3,109,119)	11,010,657	(785,821)		
Net Cash Flows Before Financing Activities	14,748,959	648,710	11,604,488	474,637		
Cash Flows Used in Financing Activities						
Interest Paid on Borrowings	(6,098)	(17,529)	(2,142)	(678)		
Ordinary Dividends Paid	-	(544,500)	-	(544,500)		
Re - Purchase of Ordinary Voting Shares	(11,669,647)	-	(11,669,647)	-		
Expenses Paid on Re - Purchase of Ordinary Voting Shares	(6,584)	-	(6,584)	-		
Net Cash Used in Financing Activities	(11,682,329)	(562,029)	(11,678,373)	(545,178)		
	. , , ,		, , , , , , , , , , , , , , , , , , , ,	(,		
Net Increase / (Decrease) in Cash and Cash Equivalents B	3,066,630	86,681	(73,885)	(70,541)		

# NOTES TO THE CASH FLOW STATEMENT



	Consoli	dated	Company		
For the Nine months ended 30 September	2018 LKR '000	2017 LKR '000 Unaudited	2018 LKR '000 Unaudited	2017 LKR '000 Unaudited	
A Cash Flows from Operating Activities	<u> </u>		0		
Profit Before Tax - Continued Operations	7,158,102	87,039	9,269,479	98,392	
Profit Before Tax - Discontinued Operations	331,869	538,828	-	-	
Finance Cost	6,098	17,532	2,142	679	
Profit on Sale of Property, Plant & Equipment	-	(4,433)	-	-	
(Gain)/Loss on Financial Investments	(11,300)	(13,189)	5,864	(3,237)	
Provision for Retirement Benefit	16,392	39,850	11,312	7,004	
Gain on Disposal of Subsidiary 6	(7,080,641)		(9,198,602)	-	
Depreciation and Amortisation Expenses	29,876	80,787	4,298	-	
Provision for Bad Debts	2,998	13,093	-	-	
Net Foreign Exchange (Gain) / Loss	-	(6,062)	-	-	
Impairment of Goodwill	-	199,000	-	-	
Changes in Working Capital					
(Increase)/Decrease in Premium and Other Receivables	206,660	(1,072,241)	(341,523)	39,858	
Increase in Life Insurance Fund	605,154	1,212,574	605,154	1,212,574	
Increase/(Decrease) in Non Life Insurance Provision	(649,413)	709,348	-	-	
Increase/(Decrease) in Creditors	201,959	1,988,863	237,314	(90,652)	
Net Cash Flows from Operating Activities	817,754	3,790,989	595,438	1,264,618	
For the Nine months ended 30 September	2018 LKR '000 Unaudited	2017 LKR '000 Unaudited	2018 LKR '000 Unaudited	2017 LKR '000 Unaudited	
B Increase / (Decrease) in Cash and Cash Equivalents					
Cash in Hand and Balance at Bank	167,183	83,653	167,183	95,001	
Bank Overdrafts	(131,881)	(92)	(131,881)	(92)	
Net Cash and Cash Equivalents as at end of the Period - Continued Operations	35,302	83,560	35,302	94,909	
Net Cash and Cash Equivalents as at end of the Period - Discontinued Operations 7.2	2,888,467	31,029	-	-	
Net Cash and Cash Equivalents as at beginning of the Period - Continued Operations	109,187	165,450	109,187	165,450	
Net Cash and Cash Equivalents as at beginning of the Period - Discontinued Operations	(252,048)	(137,542)	-	-	

# INCOME STATEMENT - SEGMENT INFORMATION



For the Period ended	Una 30/9/2018	udited 26/2/2018			
	Life Insurance (Continuing Operations)	Non Life Insurance (Discontinued Operations)	Life Insurance (Continuing Operations)	Non Life Insurance (Discontinued Operations)	
	LKR'000	LKR'000	LKR'000	LKR'000	
Gross Written Premium	2,226,757	1,442,384	2,129,871	8,917,058	
Net Earned Premium	2,136,563	1,669,029	2,037,571	6,806,409	
Investment Income and Other Income	10,443,628	(275,766)	1,045,258	1,207,924	
Total Net Income	12,580,191	1,393,263	3,082,829	8,014,333	
Benefits and Claims					
Net Benefits & Claims	(1,065,524)	(1,068,787)	(849,280)	(4,662,796)	
Increase in Life Insurance Fund	(605,154)	-	(1,212,574)	-	
Underwriting & Net Acquisition Cost	(647,646)	(276,124)	(465,840)	(1,085,869)	
Total Benefits, Claims & Net Acquisition Cost	(2,318,324)	(1,344,911)	(2,527,694)	(5,748,665)	
Other Operating and Administrative Expenses	(992,388)	(300,723)	(456,743)	(1,527,840)	
Profit/ (Loss) Before Taxation	9,269,479	(252,371)	98,392	737,828	
Income Tax Expense	-	(73,551)	-	(118,642)	
Profit/ (Loss) for the Period	9,269,479	(325,922)	98,392	619,185	

# INCOME STATEMENT - SEGMENT INFORMATION



For the Three months ended 30 September	Unaudited 2018		Unaudited 2017		
	Life Insurance (Continuing Operations)	Non Life Insurance (Discontinued Operations)	Life Insurance (Continuing Operations)	Non Life Insurance (Discontinued Operations)	
	LKR'000	LKR'000	LKR'000	LKR'000	
Gross Written Premium	781,297		765,427	3,059,016	
Net Earned Premium	752,737		732,331	2,356,961	
Investment Income and Other Income	439,141	<u>-</u>	363,845	415,128	
Total Net Income	1,191,878	-	1,096,176	2,772,089	
Benefits and Claims					
Net Benefits & Claims	(455,884)	-	(302,903)	(1,644,553)	
Increase in Life Insurance Fund	(149,892)	-	(445,337)	-	
Underwriting & Net Acquisition Cost	(226,806)		(155,901)	(394,924)	
<b>Total Benefits, Claims &amp; Net Acquisition Cost</b>	(832,582)	-	(904,141)	(2,039,477)	
Other Operating and Administrative Expenses	(254,645)	-	(157,406)	(516,206)	
Profit/ (Loss) Before Taxation	104,651		34,629	216,406	
Income Tax Expense	-	-	-	(19,035)	
Profit for the Period	104,651	-	34,629	197,371	

#### NOTES TO THE FINANCIAL STATEMENTS



#### 1 General Information

Janashakthi Insurance PLC ("the Company") is a limited liability company incorporated and domiciled in Sri Lanka and is listed on the Colombo Stock Exchange. Janashakthi PLC is the ultimate parent undertaking and controlling entity of Janashakthi Insurance PLC. The registered office of the Company is at No. 75, Kumaran Ratnam Road, Colombo 02.

#### 2 Basis of Preparation

The Condensed Consolidated Interim Financial Statements have been prepared in accordance with Sri Lanka Accounting Standards LKAS 34 "Interim Financial Reporting" and SLFRS 5 "Non-current Assets Held for Sale and Discontinued Operations". These Condensed Consolidated Interim Financial Statements should be read in conjunction with the Annual Report for the year ended 31 December, 2017. The unaudited Condensed Consolidated Interim Financial Statements for the quarter ended 30 September, 2018 were approved by the Board of Directors on 15 November, 2018.

#### 3 Basis of Measurement

The Financial Statements of the Company have been prepared on an accrual basis under the historical cost convention and applied consistently with no adjustment being made for inflationary factors affecting the Financial Statements except for the financial assets available for sale and financial assets designated at fair value through profit or loss which are measured at fair value, land and buildings measured at revalued amounts and investment properties valued at fair value.

## 4 Significant Accounting Policies

The accounting policies adopted for the current interim period are consistent with those of the Audited Annual Financial Statements for the year ended 31 December, 2017.

#### 5 The Accounting Policy for Consolidation of Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the group is exposed to, or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases. Janashakthi General Insurance Limited (JGIL) was deconsolidated following disposal in February 2018.

#### 6 Gain on Disposal of Subsidiary

On 26 February 2018, Janashakthi Insurance PLC disposed its wholly owned subsidiary JGIL to Allianz S E, a company incorporated in Germany, for Rs 16.4 Billion. This transaction resulted in a Rs. 9.19 Billion gain to the Company and a Rs. 7.08 Billion benefit to the Group.

Group

Company

	LKR'000	LKR'000	
Gross Sales Proceeds	16,393,732	16,393,732	
Less: Transaction Cost	(355,129)	(355,129)	
Net Sales Proceeds	16,038,602	16,038,602	
Less: Book Value of Investment in Subsidiary	-	(6,840,000)	
Less: Net Assets of Subsidiary as at Disposal Date	(8,142,514)	-	
Less: Unimpaired Goodwill as at Disposal Date	(815,448)	-	
Gain on Disposal of Subsidiary	7,080,641	9,198,602	

**6.1** As part of the terms of this agreement, all of the Freehold Land and Buildings and some of the Equity Securities held by JGIL, were acquired by the Company on the same date at a total value of LKR 3,717 million. This transaction was carried out at market value.

#### NOTES TO THE FINANCIAL STATEMENTS



#### 7 Discontinued Operations

As per SLFRS 5 'Non-current Assets Held for Sale and Discontinued Operations', a discontinued operation is a component of an entity that either has been disposed of, or is classified as held for sale, and

- a) Represents a separate major line of business or geographical area of operations,
- b) Is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations or
- c) Is a subsidiary acquired exclusively with a view to resale

As per the above guidelines set out in SLFRS 5, if disposal of a component meets the criteria (a) and (b) it should be considered as discontinued operation of the Group. It need not necessarily meet the criteria (c). Therefore the disposal of JGIL meets the above set out criteria and it should be considered as a discontinued operation of the JIPLC Group.

#### 7.1 Summarised Income Statement of the Discontinued Operations

	Consol	Consolidated	
	Unaudited	Unaudited	
For the Period ended	26/2/2018	30/9/2017	
Notes	LKR '000	LKR '000	
Gross Written Premium 10	1,442,384	8,917,058	
Net Earned Premium	1,669,029	6,806,409	
Investment Income and Other Income *	(275,766)	1,207,924	
Total Net Income	1,393,263	8,014,333	
Benefits and Claims			
Net Benefits & Claims	(1,068,787)	(4,662,796	
Underwriting & Net Acquisition Cost	(276,124)	(1,085,869	
Total Benefits, Claims & Net Acquisition Cost	(1,344,911)	(5,748,666)	
Other Operating and Administrative Expenses	(300,723)	(1,527,840)	
Impairment of Goodwill	-	(199,000	
Profit/ (Loss) before Taxation	(252,371)	538,828	
Income Tax Expense 11	(73,551)	(118,642	
Profit/ (Loss) for the Year	(325,922)	420,185	
Profit/ (Loss) attributable to:			
Equity holders of the Company	(325,922)	420,185	
	(325,922)	420,185	
Inter Company Elimination	584,240	-	
Profit from Discontinued Operation at Group level	258,318	420,185	
Other Comprehensive Income/ (Loss)			
Net Change in fair value of Available For Sale financial assets from Discontinued Operations	(742)	3,554	
Total Comprehensive Income for the Year	257,576	423,739	

<sup>\*</sup> Investment Income and Other Income - A loss of LKR 590 million was incurred due to sale of equity investments held by JGIL to JIPLC on fulfillment of conditions on disposal of JGIL.

#### NOTES TO THE FINANCIAL STATEMENTS



#### 7 Discontinued Operations (Contd.)

#### 7.2 Summarised Statement of Cash Flows of the Discontinued Operations

	Conso	Consolidated	
	Unaudited	Unaudited	
For the Period ended	26/2/2018	30/9/2017	
	LKR '000	LKR '000	
Net Cash Flows Used in Operating Activities	(373,622)	2,507,503	
Net Cash Flows Generated from Investment Activities	3,518,092	(2,322,078)	
Net Cash Flows Generated from Financing Activities	(3,955)	(16,853)	
Net Increase in Cash & Cash Equivalents	3,140,515	168,572	
Net Cash and Cash Equivalents as at beginning of the Period	(252,048)	(137,542)	
Net Cash and Cash Equivalents as at End of the Period	2,888,467	31,029	

#### 8 Restricted Regulatory Reserve

The Insurance Regulatory Commission of Sri Lanka (IRCSL) implemented the Risk Based Capital (RBC) regime for insurers of Sri Lanka with effect from 1 January 2016. Accordingly, the policy liability valuation methodology transitioned from Net Premium Valuation (NPV) methodology to Gross Premium Valuation (GPV) methodology. This regime change resulted in reduction in policy liabilities leading to a significant increase in surplus, which was termed "One-off unallocated surplus". As per the IRCSL recommendations this surplus was quantified and held within the life fund up to 31 December 2016. In 2017 with the approval of the IRCSL the one-off surplus was transferred to shareholders fund and held as at 31 December 2017.

The distribution of the one-off surplus to shareholders, held as part of the Restricted Regulatory Reserve, is subject to meeting governance requirements stipulated by the Insurance Regulatory Commission of Sri Lanka (IRCSL) and can only be released upon receiving approval from the IRCSL. The one-off surplus in the Shareholder Fund (SHF) will remain invested in financial assets as per the direction of IRCSL.

	Group LKR'000	Company LKR'000
Transfer from Long Term Life Insurance Fund Balance as at 31 December 2017	1,795,829 1,795,829	1,795,829 1,795,829
Transfers/ Distributions During the Period	-	-
Balance as at 30 September 2018	1,795,829	1,795,829

#### 9 Liability Adequacy Test

### 9.1 Insurance Liability - Non-Life

The Liability Adequacy Test in respect of Insurance Provisions of Non Life as required by SLFRS 4 is performed annually at the end of the year and was not performed as at 26 February 2018 – the date of disposal of JGIL.

## 9.2 Insurance Contract Liabilities - Life

The Liability Adequacy Test in respect of Insurance Provisions of Life as required by SLFRS 4 is performed annually at the end of the year and was not performed at the end of the current quarter.

#### NOTES TO THE FINANCIAL STATEMENTS



10	Gross Written Premium	For the Nine Months ended 30 September		For the Three Months ended 30 September	
		Unaudited 2018	Unaudited 2017	Unaudited 2018	Unaudited 2017
		LKR '000	LKR '000	LKR '000	LKR '000
	Life Insurance (Continuing Operations)				
	First Year Premium	924,649	841,496	332,843	305,608
	Renewal Premium	1,302,108	1,288,375	448,454	459,819
	Total Life Premium	2,226,757	2,129,871	781,297	765,427

	For the Period ended		For the Three Months ended 30 September	
	26 February 2018	30 September 2017	30 September 2018	30 September 2017
Non Life Insurance (Discontinued Operations)				
Fire	167,472	1,156,369	-	395,881
Motor	1,037,451	5,815,752	-	2,103,903
Marine	38,153	246,516	-	90,448
Miscellaneous	199,308	1,698,421	-	468,784
Total Non - Life Premium	1,442,384	8,917,058	-	3,059,016

#### 11 Income Tax Expense

- **11.1** A surplus based income tax method is applicable from 1 April 2018 as per the Inland Revenue Act, No. 24 of 2017 and the Company has calculated the Income Tax Expense for the third quarter consistent with this Act. The Income Tax for the first quarter was computed on "I-E" basis (Investment income –Management Expenses) in accordance with the provisions of the Inland Revenue Act, No. 10 of 2006.
- **11.2** Deferred tax asset as at 30 September 2018 arising out of the carried forward tax losses has not been recognized in the quarterly financial statements pending finalization of the recoverability of the deferred tax asset by the Company.

#### 12 Related Party Transactions

Other than the Non - Recurrent transactions disclosed below, the nature of related party transactions in the current period are similar to those reported in the audited financial statements for the year ended 31 December 2017.

#### 12.1 Non - Recurrent Transactions with Parent

For the Nine Months ended 30 September 2018	LKR '000
Proceeds Paid on Share buyback	8,993,390
Investment in Shares	28,120
12.2 Non - Recurrent Transactions with Subsidiary	
For the Period ended 28 February 2018	
Purchase of Land and Buildings	1,997,087
Purchase of Equity Share Investments	1,739,881
Receipt of Rental Advance and Refundable Deposit	110,013
12.3 Non - Recurrent Transactions with Key management Personnel (KMP) For the Nine Months ended 30 September 2018	
Proceeds Paid on Share buyback	79,216

**12.4** The Parent of Janashakthi Insurance PLC, Janashakthi PLC has purchased 38,294,562 Shares of Dunamis Capital PLC on 13th September 2018 which constitutes 31.14% of the issued ordinary shares of Dunamis Capital PLC at a price of Rs. 36.60 per share.

#### 13 Contingent Liabilities

**13.1** All pending litigations have been evaluated and adequate provisions have been made in the Annual Report 2017.

Further in the opinion of the Directors in consultation with the Company's Lawyers and Advisors, litigation and claims currently pending against the Company will not have a material impact on the reported financial results or future operations of the Company.

#### NOTES TO THE FINANCIAL STATEMENTS



14 Stated Capital is represented by 226,526,153 ordinary shares as at 30 September 2018. (2017: 544,500,198)

#### 14.1 Re - Purchase of Shares

Following shareholder approval the Board of Directors carried out an analysis of the existing financial position of the Company and its proposed activities and resolved to distribute a portion of the sale proceeds received from the disposal of JGIL by way of a re-purchase of shares.

A total of 317,974,045 shares were re-purchased for a total consideration of LKR 11.67 billion in March 2018. There is no change in the value of stated capital other than the reduction in number of shares resulting from the above said transaction.

#### 15 Information On Ordinary Shares

For the Quarter Ended	30 Sept	30 September		
	2018	2017		
Market Price per Ordinary Share (LKR)				
Highest Price	26.00	16.40		
Lowest Price	20.00	14.80		
Closing Price	21.60	14.90		
Net Asset Value per Share (LKR) - Company - Group	32.49 32.49	14.27 16.67		

#### 16 Twenty Largest Shareholders as at 30 September 2018

	Name of Shareholder	No.of Shares	%
(1)	Janashakthi PLC	168,144,497	74.23%
(2)	Commercial Bank Of Ceylon PLC/Dunamis Capital PLC	10,967,994	4.84%
(3)	Mr. Yonmerenne Simon Hewage Indrakumara Silva	7,281,572	3.21%
(4)	Commercial Bank Of Ceylon PLC/Metrocorp (Pvt) Ltd	2,828,556	1.25%
(5)	Suktam Holdings (Pvt) Ltd	2,419,010	1.07%
(6)	First Capital Limited	2,151,477	0.95%
(7)	Seylan Bank PLC/Chamara Nuwan Samarathunga	1,200,000	0.53%
(8)	Mr. Amarakoon Mudiyanselage Weerasinghe	990,000	0.44%
(9)	Seylan Bank PLC/Channa Nalin Rajahmoney	984,712	0.43%
(10)	Mr. Prabhash Subasinghe	838,000	0.37%
(11)	Mr. Chitral Hiran Mendis	792,000	0.35%
(12)	Mr. Husein Nuruddin Esufally	642,992	0.28%
(13)	Mr. Dueleep Fairlie George Dalpethado / Mrs. H.F.A.K.D. Fonseka	543,773	0.24%
(14)	Mr. Mahinda Bandara Herath / Mrs. Lalani Ramya Kumari	540,000	0.24%
(15)	Mrs Manjula Mathews	510,000	0.23%
(16)	Mr. Nithiabala Balasingam	492,600	0.22%
(17)	Deutsche Bank Ag As Trustee To Astrue Alpha	412,531	0.18%
(18)	Mr. Pathmanathan Vijendran / Mrs. Pritheeva Vijendran	335,000	0.15%
(19)	Mr. Kulathilake Arthanayake Ranil Ranasinghe	315,000	0.14%
(20)	Mr. Thevarayan Amirthalingam	302,406	0.13%
		202,692,120	89.48%
	Others	23,834,033	10.52%
	Total	226,526,153	100.00%

# NOTES TO THE FINANCIAL STATEMENTS



# 17 Public Shareholding

	30 September 2018		30 September 2017	
	No. of Shares	% of Shares	No. of Shares	% of Shares
Public Shareholding	43,898,383	19.38%	127,381,940	23.39%
Number of shareholders representing the public holding	4,879		5,884	

# 18 Directors' Shareholding

	30 September 2018	30 September 2017
Mr. Husein Esufally (Chairman)	642,992	2,253,594
Mr. Prakash Schaffter (Managing Director)	-	-
Mr. L. C. R. de C Wijetunga (Retired w.e.f. 16 July 2018)	-	-
Ms. Manjula Mathews	510,000	1,275,000
Mr.Ramesh Schaffter	-	-
Mr.Eardley Perera	-	-
Ms. Anushya Coomaraswamy	150,000	112,500
Mr. Jude Fernando (Chief Executive Officer)	-	-

#### **BOARD OF DIRECTORS**

#### **CHAIRMAN**

Mr. Husein Esufally

## MANAGING DIRECTOR

Mr. Prakash Schaffter

## DIRECTOR/CHIEF EXECUTIVE OFFICER

Mr. Jude Fernando

#### **DIRECTORS**

Mr. L. C. R. de C Wijetunga (Retired w.e.f. 16 July 2018)

Ms. Manjula Mathews

Mr. Ramesh Schaffter

Mr. Eardley Perera

Ms. Anushya Coomaraswamy

#### **SECRETARY TO THE COMPANY**

KHL Corporate Services Ltd.

#### **CORPORATE MANAGEMENT TEAM**

Mr. Hashra Weerawardane

Mr. Harsha Abeywickrema

Ms. Manindri Bandaranayake

Mr. K.V. Kuganathan Mr. Sudath Silva

### REGISTERED OFFICE

No. 75, Kumaran Ratnam Road, Colombo 02.